

Foodbuy

EMPOWER YOUR PROCUREMENT

Our goal is to help businesses maximize profits and streamline procurement processes



[foodbuy.ca](https://www.foodbuy.ca)

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Foodbuy

Who We Are

We are the leading Group Purchasing Organization (GPO) in Canada.

We are the chosen procurement partner for more than 23,500 Canadian organizations.

Foodbuy members span businesses of all sizes across multiple channels, including:

- Foodservice • Healthcare • Education
- Hospitality • Golf & Recreation Clubs
- and more...

We have dedicated channel professionals providing unique procurement solutions for each sector.

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- **\$4+ billion CAD in purchasing power**
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- **40,000+ SKUs**
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- **450+ contracted manufacturers**
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Trusted by members since 2003

In 2003, Foodbuy launched as a GPO.
Here's how we've grown:

Fiscal year actuals, Managed Volume



Behind every member is the full Foodbuy team

With a team of over 160 specialists spanning Canada, Foodbuy is committed to securing the most competitive deals and delivering the expert support your business depends on.

Here's a look at the dedicated teams that will be working on your account...

- Sales** Your introduction to the benefits of a Foodbuy membership
- Account Management** Managing your day-to-day needs
- Finance** Ensuring all your rebates, pricing and programs are being tracked and paid
- Category/sourcing** Experts in driving value by leveraging volume purchases
- Distribution** Linking your distribution partners for visibility to your pricing data
- Marketing** Keeping you up to date on vendor programs, news, insights and promotions

What We Do

At Foodbuy, we work with suppliers and distributors to get you the best pricing possible on food and services while simplifying your procurement.

Are you spending hours negotiating prices and tracking every dollar spent? Are you confident you're getting the best deals, discounts, or rebates?

Chances are, probably not.

Managing suppliers shouldn't drain your time or energy, so let us take the burden off your shoulders.

We specialize in simplifying procurement so you can focus on what matters most—growing your business.

We'll streamline your purchasing process, get you the rebates you deserve, and eliminate the stress of supplier management.

We give you peace of mind.



Our extensive range of programs, backed by industry-leading brands, is designed to support businesses of every size and sector.

Foodbuy manages over 40,000+ contracted products and services with 450+ leading manufacturers. We are continuously expanding our portfolio to provide greater options and benefits for our members.



Food programs
including regional, specialty, wellness and sustainable offerings



Technology solutions



Cleaning and sanitation supplies and services



Smallwares, disposables, appliances



Uniforms, linens, and textiles



Appliances, equipment, and furnishings



What Can I Expect?

Save more. Stress less.

No risk, no fees.
We'll help you manage any
existing agreements.



YOU

Partner with us for rebate and cost savings



OPTIMIZE YOUR SPEND

Continuous improvement through month to month optimizations



DISTRIBUTION

We work directly with your distribution partner to track purchases



SAVING & REBATES

Access to 40,000+ rebatable SKUs and rebates



Foodbuy provides you with the business solutions you need most.



Rebates

Monthly rebates based on member purchasing volumes



Reporting

24/7, on-demand, detailed purchasing reports



Management

Expert account management & procurement solutions



Savings

Additional savings from purchasing optimizations



Expertise

Channel specific, operational, culinary & supply chain expertise



Culinary Solutions

Recipe costing, menu and product development support, product recommendations

Brands you know and trust

A sample of our 450+ and growing supplier partners...



Get greater savings with Foodbuy's Direct Store Delivery partners



PEPSICO

The most diverse brand portfolio with favourites such as Pepsi, Bubly, Evian, Dole, Rockstar, Pure Leaf

OTIS

Global leader in the manufacture, installation and servicing of elevators and escalators.



Breads, buns, tortillas and more, including Dempster's, Villaggio and POM



GRAND&TOY

Office supplies and equipment including printers, computers, office furniture, stationery needs



ABELL

Pest Control

Professional pest control services for rodents, insects, wasps, ants, wildlife, bed bugs and more



macgregors

meat & seafood ltd.

Meat and seafood supplier

Wonderbrands

Breads, buns, bagels and more, including Wonder Breads, D'Italiano, Country Harvest

HERITAGE

SERVICE GROUP CANADA

Canada's leading commercial and restaurant equipment service and repair professionals

Chef Works

Uniform purchasing program: chef coats, pants, shirts, aprons, outerwear and more.

Canadian

LINEN & UNIFORM SERVICE

Uniform rentals, table linens healthcare linens/towels and more.

Russell-Hendrix

Foodservice equipment & supplies

NELLA

Cutlery rental and sales



Fresh produce supplier - fruits, vegetables, herbs, whole, fresh cut, and custom blends

Foodbuy

BEYOND FOOD

PROFESSIONAL SERVICES
& SUPPLIES



At Foodbuy, we offer
savings on more than
just food

Our extensive portfolio of top-tier services, equipment, and supplies is designed to streamline your operations and drive efficiency. From operational essentials to specialized solutions, we're here to help you save money and enhance efficiency.

Some of our partners include:

SERVICES



PROFESSIONAL SERVICES & SUPPLIES

CLEANING



NILFISK



tersano



DISPOSABLES



Berry



POLAR PLASTICS
A NOVOLUX BRAND



EQUIPMENT, SMALLWARES



Browne

CAMBRO



HABCO NELLA



RICOH



Russell-Hendrix



mayhew

UNIFORMS, LINENS, TEXTILES



STANDARD TEXTILE since 1940



Recognized Distributors

We work with many distributors to maximize your savings, including:





Why Join Foodbuy?



Guaranteed Savings

With 40,000+ contracted products and services, you're probably already using many of the items we offer rebates on. Each month you'll earn a rebate with no additional effort on your part.



Personalized service

We track and analyze your data directly from your distributors. We'll share any missed savings opportunities.

From finding the right product, to getting new services and everything in between, we'll find the right solution for your business.



Programs for all your needs

We offer programs with great savings and rebates on everything you need to run your operation including non-food items and services.

Cleaning supplies
Sanitation services
Smallwares
Disposables
Uniforms

Linen services
Furniture, fixtures
Appliances
Insurance
POS systems

Get the information you need

Foodbuy communications will keep you informed of special promotions, industry insights, new products, trends and more

Monthly Promotions & Discounts

Monthly sales blitzes with discounts from top manufacturers.

Monthly Newsletter

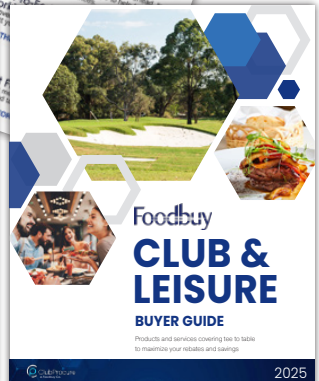
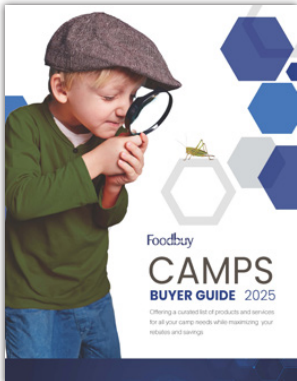
The Foodbuy Advantage is your your go to resource for program updates, industry news, and thought leadership.

Price Watch

A monthly listing of product price changes and industry insights.

Buyer Guides

Channel specific buyer guides provide valuable insights on industry news, thought leadership, trends, product highlights and top SKU listings.





Access your reports anytime, anywhere

MPOWER, Foodbuy's exclusive online portal, provides 24/7, on-demand access to purchasing reports, optimization recommendations along with current publications and insights.

- Customizable dashboards to standardize key performance metrics
- Easy to navigate, customizable dashboards for spend, contract utilization rate, and rebate reports
- Dynamic visualization of purchases and strategic opportunities
- Cheque verification reports
- Access to Foodbuy publications: Newsletters, pricing & commodity reports and industry-specific buyer guides



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